



2024 1st Quarter Results

Apr. 30th, 2024

- 2024** Named among Clarivate's *Top 100 Global Innovators™* for the First Time
- 2015 ~2023** Top 5% in the *Corporate Governance Evaluation* from TWSE
- 2023** AREA "Corporate Governance Award"
- 2012 ~2023** Top 50 of Excellence in CSR Award from Taiwan's CommonWealth Magazine
- 2017 ~2023** Earned TCSA "Corporate Sustainability Report Awards-Gold Award"
- 2018 ~2023** Earned TCSA "Transparency and Integrity Award"
- 2019 ~2023** Earned TCSA "Corporate Sustainability Award"
- 2013 ~2015** Earned A++ rating in *Information Disclosure Evaluation* from TWSE



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Disclaimer

Except for historical information contained herein, the matters set forth in this presentation are forward-looking statements that are subject to significant risks and uncertainties and actual results may differ materially from those contained in any forward-looking statements.

The forward-looking statements in this release reflect the current belief of Coretronic as of the date of this release and Coretronic undertakes no obligation to update these forward-looking statements for events or circumstances that occur subsequent to such date.

Agenda

2024 1st Quarter Financial Results (Franck Ho)

Display Business Report (Sarah Lin)

Q & A (Franck Ho)

Statement of Comprehensive Income (Consolidated) - QoQ

Amount: NT\$ Million Except Per Share Data

	1Q'24		4Q'23		QoQ	1Q'23		YoY
Net Sales	9,120	100%	9,888	100%	(7.8%)	9,571	100%	(4.7%)
Cost of Goods Sold	(7,513)	(82.4%)	(7,890)	(79.8%)	4.8%	(7,968)	(83.3%)	5.7%
Gross Profit	1,606	17.6%	1,998	20.2%	(19.6%)	1,603	16.7%	0.2%
Operating Expenses	(1,635)	(17.9%)	(1,798)	(18.2%)	9.1%	(1,539)	(16.1%)	(6.2%)
Operating Income	(28)	(0.3%)	200	2.0%	(114.2%)	64	0.7%	(144.3%)
Non-operating Income, Net	103	1.1%	109	1.1%	(5.8%)	216	2.3%	(52.3%)
Income Before Tax	75	0.8%	309	3.1%	(75.9%)	280	2.9%	(73.3%)
Net Income	(14)	(0.2%)	222	2.2%	(106.4%)	193	2.0%	(107.4%)
Shareholders of the Parent Company	143	1.6%	260	2.6%	(44.9%)	253	2.6%	(43.3%)
Minority Interests	(157)	(1.8%)	(38)	(0.4%)	(313.1%)	(60)	(0.6%)	(165.6%)
Basic EPS (NT\$)^(a)	0.37		0.66			0.65		
EBITDA	391	4.3%	638	6.5%	(38.7%)	725	7.6%	(46.1%)

Prepared by Coretronic on a consolidated basis

(a) Basic EPS was calculated based on the total weighted average outstanding shares of each quarter (391m shares in 1Q'24, 4Q'23 and 1Q'23)

Balance Sheet Highlight (Consolidated)

Amount: NT\$ Million

	1Q'24	4Q'23	QoQ	1Q'23
Cash and Cash Equivalents	16,265	16,556	(1.8%)	11,813
Notes & Accounts Receivable, Net (including related)	9,007	9,914	(9.2%)	9,358
Inventory	7,434	8,589	(13.4%)	8,789
Short Term Debt ^(a)	14,080	13,814	1.9%	8,193
Long Term Debt	114	115	(0.5%)	3,309
Equity	25,521	25,647	(0.5%)	24,312
Total Assets	55,809	55,604	0.4%	51,382
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Inventory Turnover (Days) ^(b)	97	96		110
Debt to Assets	54%	54%		53%
Return on Equity ^(c)	2%	4%		5%
Net Worth Per Share (NT\$) ^(d)	60.1	60.1		56.2

Prepared by Coretronic on a consolidated basis

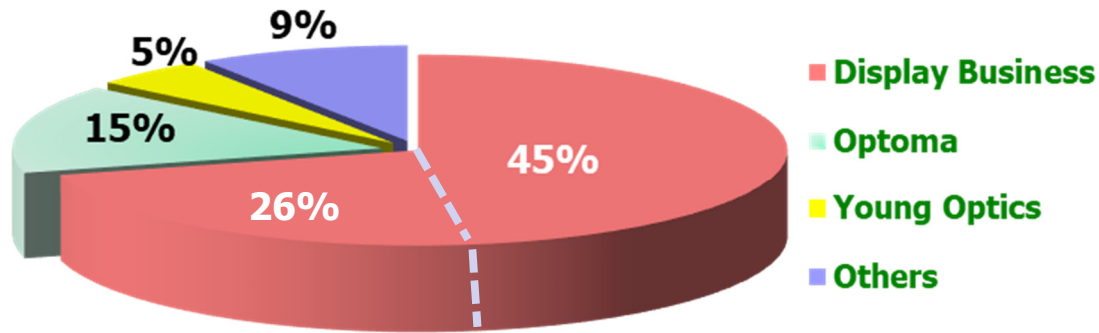
(a) Short term debt = short term bank loan + current portion of long term loan

(b) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days

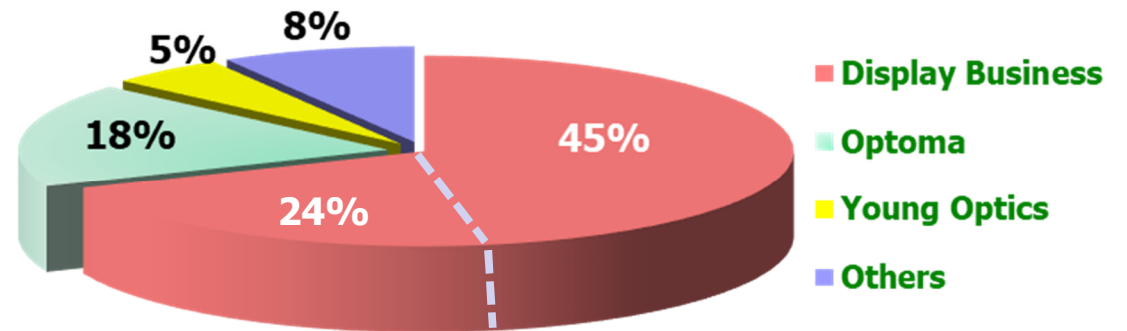
(c) Calculated by dividing the average shareholders' equity of parent company into the annualized net income during such period

(d) Based on the outstanding shares of the balance sheet date: 1Q'24(391m shares), 4Q'23(391m shares), 1Q'23(391m shares)

Consolidated Sales Breakdown (By Revenue)



1Q'24 Consolidated Sales : NT\$9.1 Billion



4Q'23 Consolidated Sales : NT\$9.9 Billion



Display Business Report

- **Visual Solutions Business**
- **Energy Saving Business**

Sarah Lin
Apr. 30th, 2024



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Visual Solutions Business

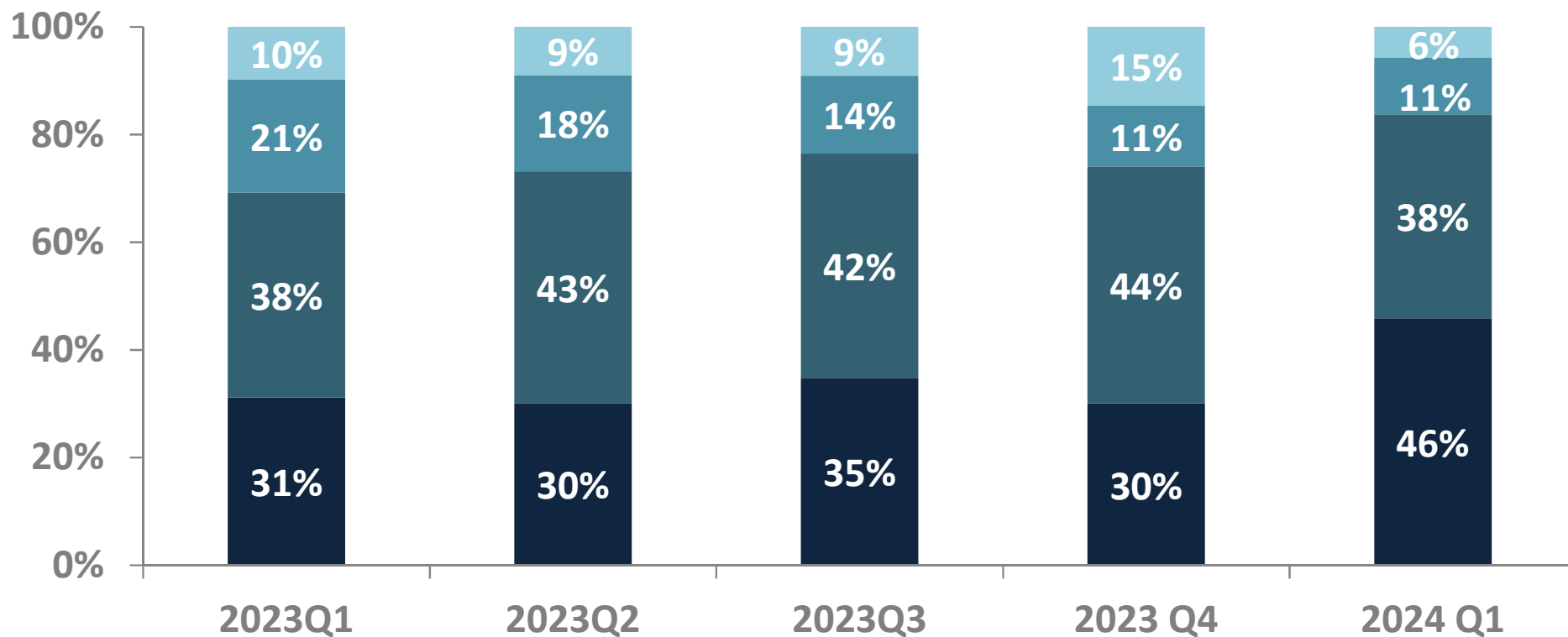


1Q24 Visual Solutions Business Review

- ◆ **1Q24 total sales amounted to NT\$3,353M, reflecting 1% increase QoQ and 7% increase YoY.**
- ◆ **1Q24 shipments 225K with 0.4% QoQ increase and 5% YoY decrease.**
- ◆ **QoQ revenue increased due to the growth of demand for Home/Entertainment.**
- ◆ **Pro-AV market with slow inventory digestion.**

Visual Solutions Sales Breakdown

■ Home/Entertainment ■ Business ■ Large Venue ■ Others



Sales (NT\$ Million)

3,131

3,335

3,774

3,324

3,353

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2Q24 Visual Solutions Business Outlook

- ◆ Q1 with higher inventory from Pro-AV market to cause a slight YoY decline, but seeing Q2 with better trend and better products mix.
- ◆ Consumer demand will be lower than Q1, primarily due to the global economic impact, thus more rush orders from customer's conservative plan.
- ◆ The low-cost entry of SSI projectors into the home and corporate markets will accelerate the replacement rate of lamp-based projectors.
- ◆ For automotive application, several potential projects keep discussing with OEM & Tier 1 customers, expect to have positive progress in Q2.
- ◆ 2024 shipment forecast is still expected to be with 20% growth due to better inventory consumption and new products launch in 2H.

Market Update

- ◆ **B2B demand could be same as 2023 while B2C is expected with growth due to the sports events in Europe, global economy uncertainties are likely to continue in the following quarters and might have impact.**
- ◆ **Government public sector budgets remain tight but the private enterprise small to medium-sized entertainment exhibition projects are still relatively active.**
- ◆ **2027 EU ban on mercury light bulbs regulation to speed up the development of other light source, this will contribute to the wider adoption of laser light source technology with higher price and better margin.**
- ◆ **China projector remains focusing on Pro-AV, expect to grow significantly in 2H.**
- ◆ **The projection application for automotive (AR HUD & DGP) see getting popular from automotive industry.**



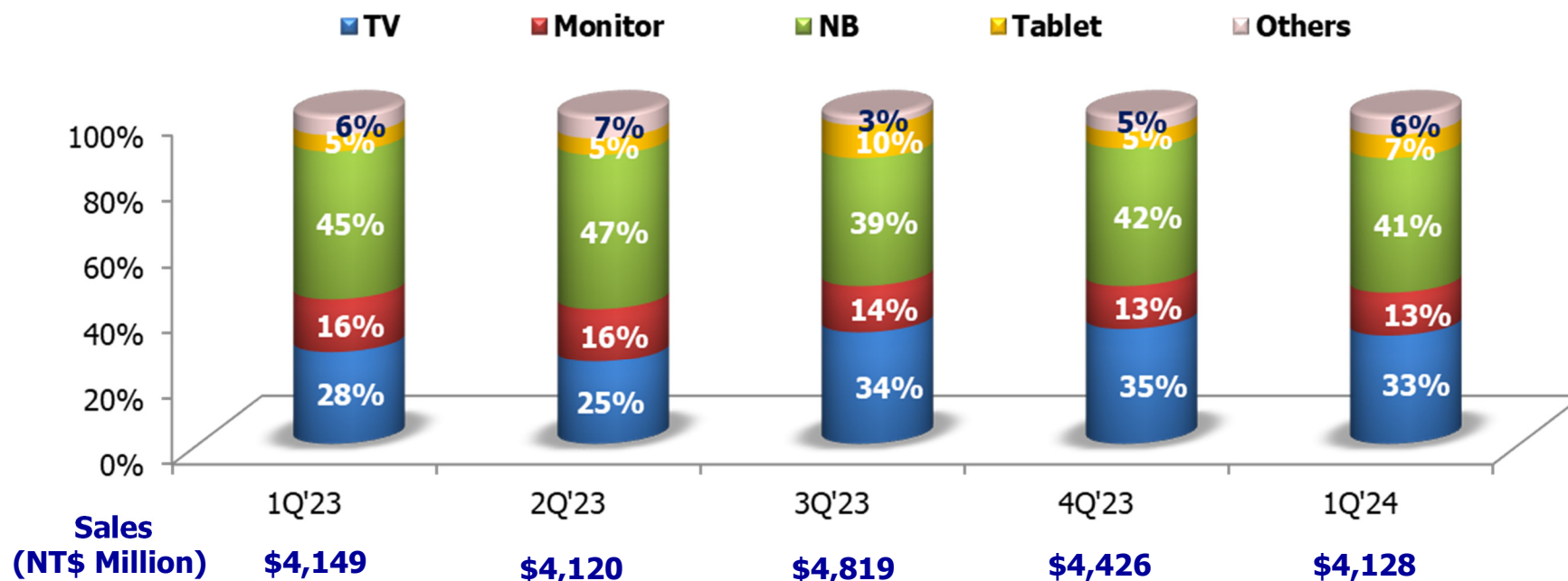
Energy Saving Business



1Q24 Energy Saving Business Review

- ◆ Sales revenue was NT\$4,128 million in 1Q24, reflecting a 7% decrease QoQ and 1% decrease YoY, the decline was mainly due to reduced working days.
- ◆ The overall shipment was 7.6 million units, increased 1% QoQ and 9% YoY respectively.
- ◆ 1Q24 Shipment Summary:
 - TV/PID decreased 20% QoQ
 - Monitor with increased 8% QoQ
 - NB with increased 5% QoQ

Energy Saving Sales Breakdown (By Revenue)



Prepared by Coretronic on a combined basis (Taiwan & China)

- ◆ **1Q24 Revenue Summary:**
 - TV/PID decrease 12% QoQ.
 - Monitor was flat QoQ.
 - NB decreased by 8% QoQ.

2Q24 Energy Saving Business Outlook

- ◆ **TV will slightly increase because of new model mass production from May but need to watch the impact of market demand from panel pricing up.**
- ◆ **NB Chromebook demand keeps on the rise because of replacement trend but rest of demand stay on the track back to normal gradually.**
- ◆ **IA & Gaming Monitor show slightly up from the end of Q1 and might follow the tempo in Q2.**
- ◆ **OLED adoption in NB brands will be with growth from June timeframe.**
- ◆ **Expect AUTO, PID and large format display will slightly increase, TV is the main growth, NB with upside QoQ gradually.**

Market Update

- ◆ **NB Market with optimistic 2H forecast for 2024 is driven by the stimulation of new era from AI PC and replacement cycle of W10 EOL (coming W11).**
- ◆ **TV sales might benefit from the Olympic events but the WW sales still with uncertainty from economic, plus higher inventory and rising panel price.**
- ◆ **TFT has no more investment for LCD but adjust the best product mix for its capacity, more new investment on OLED capacity.**
- ◆ **The automotive market is not growing rapidly as expected in 2023, Mini LED & OLED adoption are on the rise.**
- ◆ **Geopolitics impact the overall display supply chains, China TFT and USA TV brands have reshuffled by the merger and acquisition.**

Q&A

Franck Ho
CFO

Sarah Lin
President



Thank you

Any further questions, please feel free to e-mail: ir@coretronic.com



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